



ALTERNUS

C L E A N E N E R G Y

COMPANY OVERVIEW

Founded in 2015, Alternus Clean Energy, Inc. is a distinguished transatlantic independent power producer (IPP) specializing in utility-scale clean energy solutions. Headquartered in Fort Mill, South Carolina, the company operates a robust portfolio that spans the United States and Europe, focusing predominantly on solar energy projects. Alternus is recognized for its strategic prowess in managing the full lifecycle of its clean energy assets from development and installation to long-term operation. With a mission geared towards sustainable power solutions, the company supports this vision by securing long-term power purchase agreements, ensuring consistent revenue streams and financial stability. Listed on NASDAQ under the ticker symbol ALCE, Alternus is positioned for significant growth, aiming to expand its operational capacity to 1.46 GW by 2026 through a blend of organic developments and strategic acquisitions.

KEY CONSIDERATIONS

- **Rapid Capacity Expansion:** Alternus aims to significantly expand its operational capacity to 1.46 GW by 2026, demonstrating a clear growth trajectory.
- **Strategic Acquisitions:** The company pursues acquisitions to complement organic growth, enhancing its geographic and operational footprint.
- **Transatlantic Operations:** Alternus leverages markets in both the US and Europe, optimizing capital structure and market diversification.
- **Long-term Revenue Contracts:** Stability is bolstered by long-term power purchase agreements, securing predictable revenue streams.
- **NASDAQ Listing:** Public listing enhances capital access, supporting ambitious expansion plans and project financing.
- **Sustainability Focus:** Commitment to sustainable energy aligns with global environmental goals, appealing to eco-conscious investors.

NASDAQ: ALCE

DRIVING SUSTAINABLE GROWTH AND INNOVATION

Alternus harnesses strategic initiatives and technology to advance its leadership in the clean energy industry

GLOBAL REACH

Alternus operates across key markets in North America and Europe, utilizing a balanced and strategic transatlantic presence.

FINANCIAL STABILITY

Secured long-term power purchase agreements underpin stable and predictable revenue streams, ensuring financial robustness.

INNOVATIVE PROJECTS

Focused on utility-scale projects, Alternus employs advanced technologies to optimize energy production and efficiency.

STRATEGIC ACQUISITIONS

Alternus enhances its market position through strategic acquisitions, expanding its operational footprint and capacity.

REGULATORY ADVANTAGE

The company benefits from favorable government policies and incentives, particularly from the U.S. Inflation Reduction Act.

SUSTAINABLE IMPACT

Committed to environmental sustainability, Alternus's projects contribute significantly to reducing global carbon emissions.

EMPOWERING THE FUTURE WITH CLEAN ENERGY INNOVATION

Alternus Clean Energy, Inc. is a trailblazer in the renewable energy sector, recognized for its strategic development and operation of utility-scale solar projects across North America and Europe. Founded in 2015, Alternus leverages a vertically integrated business model, managing the entire lifecycle of its clean energy assets from development through to long-term operation. This comprehensive control over projects allows Alternus to maximize efficiency, reduce capital expenditures, and lock in pipeline visibility, fostering growth and stability.

Strategically positioned to take advantage of burgeoning market opportunities, Alternus aims to expand its operational capacity significantly. By 2026, the company plans to achieve an impressive operational goal of 1.46 GW, driven by organic growth and prudent acquisitions. This growth is supported by a robust financial structure, enhanced by the company's public listing on NASDAQ, which provides access to the capital necessary to fuel its ambitious expansion plans.

A cornerstone of Alternus's strategy is its commitment to sustainability. The company's projects support the global transition to renewable energy and align with international sustainability goals, including those set by the United Nations. Alternus's initiatives contribute directly to reducing carbon emissions and promoting environmental stewardship, making it an attractive choice for eco-conscious investors.

Financially, Alternus benefits from long-term power purchase agreements that ensure stable and predictable revenue streams, underpinning the company's financial health. These agreements and strategic positioning in regions with supportive regulatory frameworks secure Alternus's revenue and fortify its market presence.

Alternus Clean Energy is positioned for continued success, with plans to leverage advancements in solar technology and strategic market opportunities to enhance its portfolio and drive shareholder value.

1.46 GW

TARGET CAPACITY BY 2026

\$10M

ANNUAL REVENUE PER
100MW IN EUROPE

165 GWH

CLEAN ENERGY PRODUCED
IN 2023

70%

ENERGY PRODUCED AND
SOLD UNDER LONG-TERM
CONTRACTS

NASDAQ: ALCE



LEADERSHIP



VINCENT BROWNE
CHAIRMAN & CHIEF EXECUTIVE OFFICER

- JOINED ALTERNUS IN 2015, BECAME CEO IN 2017 AFTER SERVING AS CFO.
- OVER 20 YEARS OF EXPERIENCE IN FINANCE AND OPERATIONS, WITH A FOCUSED 7-YEAR TENURE IN THE SOLAR INDUSTRY.
- LEADS THE COMPANY'S STRATEGIC DIRECTION AND OPERATIONAL EXCELLENCE.



DAVID FARRELL
CHIEF COMMERCIAL OFFICER

- JOINED ALTERNUS IN 2022, LEADS COMMERCIAL STRATEGIES INCLUDING M&A.
- 20+ YEARS OF EXPERIENCE IN CAPITAL MARKETS AND PROJECT FINANCE.
- PLAYS A KEY ROLE IN COMPANY EXPANSION AND STRATEGIC PARTNERSHIPS.



TALIESIN DURANT
CHIEF LEGAL OFFICER

- OVERSEES ALTERNUS'S LEGAL TEAM SINCE 2018.
- MORE THAN 25 YEARS OF SENIOR OPERATIONAL AND LEGAL EXPERIENCE.
- ESSENTIAL EXPERTISE FOR NAVIGATING COMPLEX REGULATORY ENVIRONMENTS IN THE SOLAR INDUSTRY.



GARY SWAN
CHIEF TECHNICAL OFFICER

- LEADS PROJECT MANAGEMENT AND DELIVERY TEAMS SINCE JOINING IN 2021.
- OVER 30 YEARS OF EXPERIENCE IN RENEWABLES AND TECHNICAL FIELDS.
- FOCUSES ON INNOVATION AND ENHANCING TECHNICAL EXCELLENCE IN PROJECTS.



GITA SHAH
CHIEF SUSTAINABILITY OFFICER

- SPEARHEADS SUSTAINABILITY INITIATIVES SINCE JOINING IN 2017.
- OVER 8 YEARS OF EXPERIENCE IN THE RENEWABLE ENERGY SECTOR.
- ENSURES PROJECTS AND OPERATIONS ALIGN WITH GLOBAL SUSTAINABILITY STANDARDS.



LARRY FARRELL
CHIEF INFORMATION OFFICER

- JOINED IN 2019 WITH 20+ YEARS IN SENIOR LEADERSHIP AT FORTUNE 500 COMPANIES.
- ENHANCES ALTERNUS'S TECHNOLOGICAL AND OPERATIONAL FRAMEWORKS.
- EXTENSIVE EXPERIENCE IN BUILDING HIGH-PERFORMING, GLOBAL TEAMS.