TRITIUM

Investor Presentation

APRIL 2022

Disclaimer

Forward-Looking Statements

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Tritium Overview

6,700+
DC fast charging stations sold

3,600,000+
High-powered charging sessions delivered

41
Countries with Tritium chargers

3
Global logistics, maintenance & testing facilities

450+
Staff across the globe

1
Only listed 'pure play' DC charger OEM


TRITIUM
RTM
A FUTURE
MADE IN
AMERICA
A FUTURE
MADE IN
AMERICA
A FUTURE
MADE IN
AMERICA
A FUTURE
MADE IN
AMERICA




Wally's
Wally's

PROTERRA ZEVA
BATTERY


revel

Shell
Recharge

SCHOOL BUS
STOP WHEN RED
LIGHTS FLASH
56




ev-FORCE

TRITIUM
bp
pulse
United States



CHARGING
STATION
blink



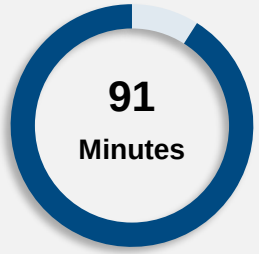
DC Fast Charging Advantages over AC

DC fast chargers reduce range anxiety and charging time, making EV charging more equivalent to a gas station visit

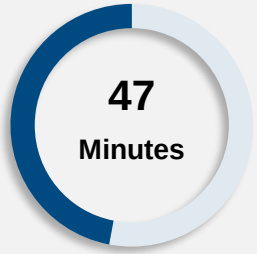
Time to add 20 miles of range

AC

3.7kW



7.7kW



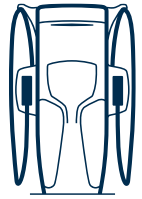
Onboard AC charging slow due to size and cost

BNEF forecasts ~30% of energy delivered in 2026 will be on fast chargers

DC

32kW (1)

50kW



350kW

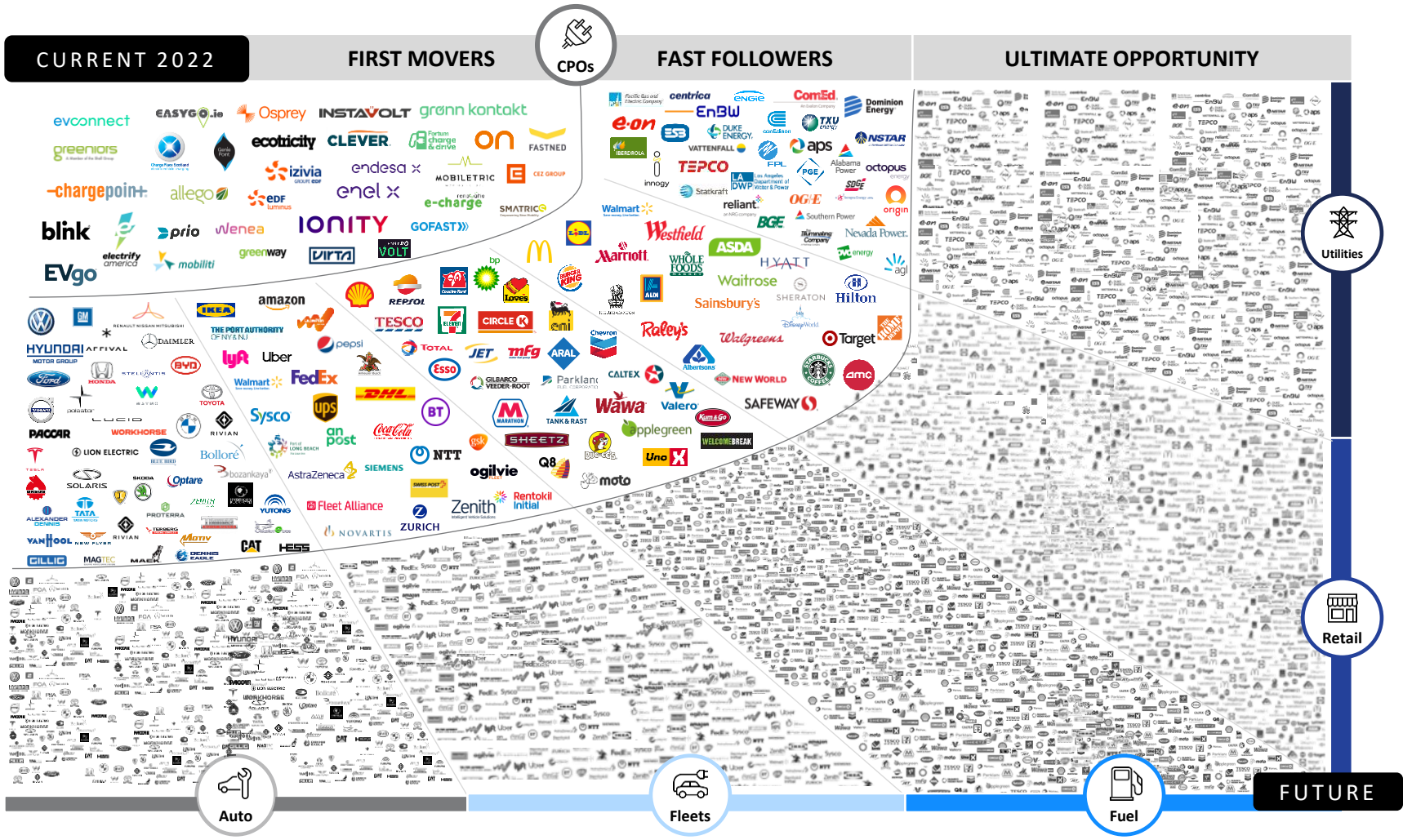
Off-board fast DC charging enables driver freedom

Strong potential for higher penetration as fast chargers become more prevalent

Note: most BEVs available are limited to 7-11kW onboard AC charging due to space, weight and heat restrictions. Nearly all BEV passenger vehicles can charge at 50kW DC, with newer models capable of 200kW+ DC charging
(1) Represents future product release.

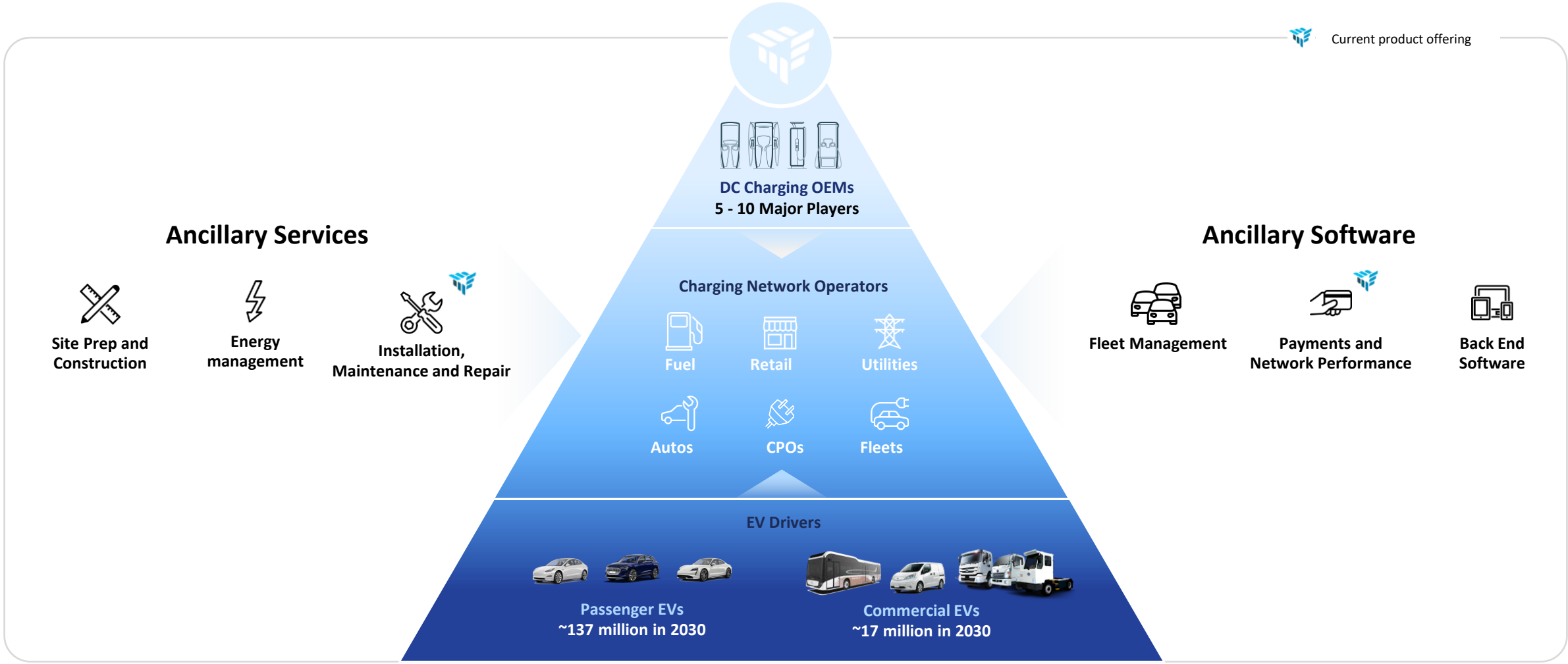
Expanding Universe of Customers is Driving DC Fast Charging Deployment

	USA	EU	Asia
Electricity utilities	~3K	~4.5K	+++
Retail establishment	1M+	5M+	1.5M+
Gas station	~120K	~78K	150K+
Commercial vehicle sales p.a.	~13M	~3M	~8M
Passenger vehicle sales p.a.	~5M	~18M	~36M



Source: Retail, NRF. Utility, EIA. Fuel, NACS. Autos and Fleets, OICA

A Leader Among Few, Supplying Many



Source: Bloomberg New Energy Finance – 2021 Long Term Electric Vehicle Outlook

Diverse Blue-Chip Customer Base

> “To achieve our goal, we required a cutting edge and reliable technology partner, and Tritium is a perfect fit”
>
> **Ian Johnston**
> Osprey CEO

Note: Non-exhaustive customer list

Designed to Look Great on Main Street & Thrive in Harsh Conditions

2014 I RT50

2018 I PK350

2019 I ISD

2020 I RT175-S

2020 I RTM75

2021 I PKM150

Historic Product Differentiation

Tritium's technology trinity

Liquid cooled

Tritium’s fast chargers are the only fully liquid cooled DC fast chargers available globally, designed to regulate temperatures more effectively than air-cooled systems for increased reliability.

IP65

The liquid cooling system allows Tritium’s chargers to be fully sealed, resulting in the only IP65-rated enclosure for a DC fast charger globally. This feature is designed to reduce ongoing maintenance, lower stand-by power and increase expected lifetime.

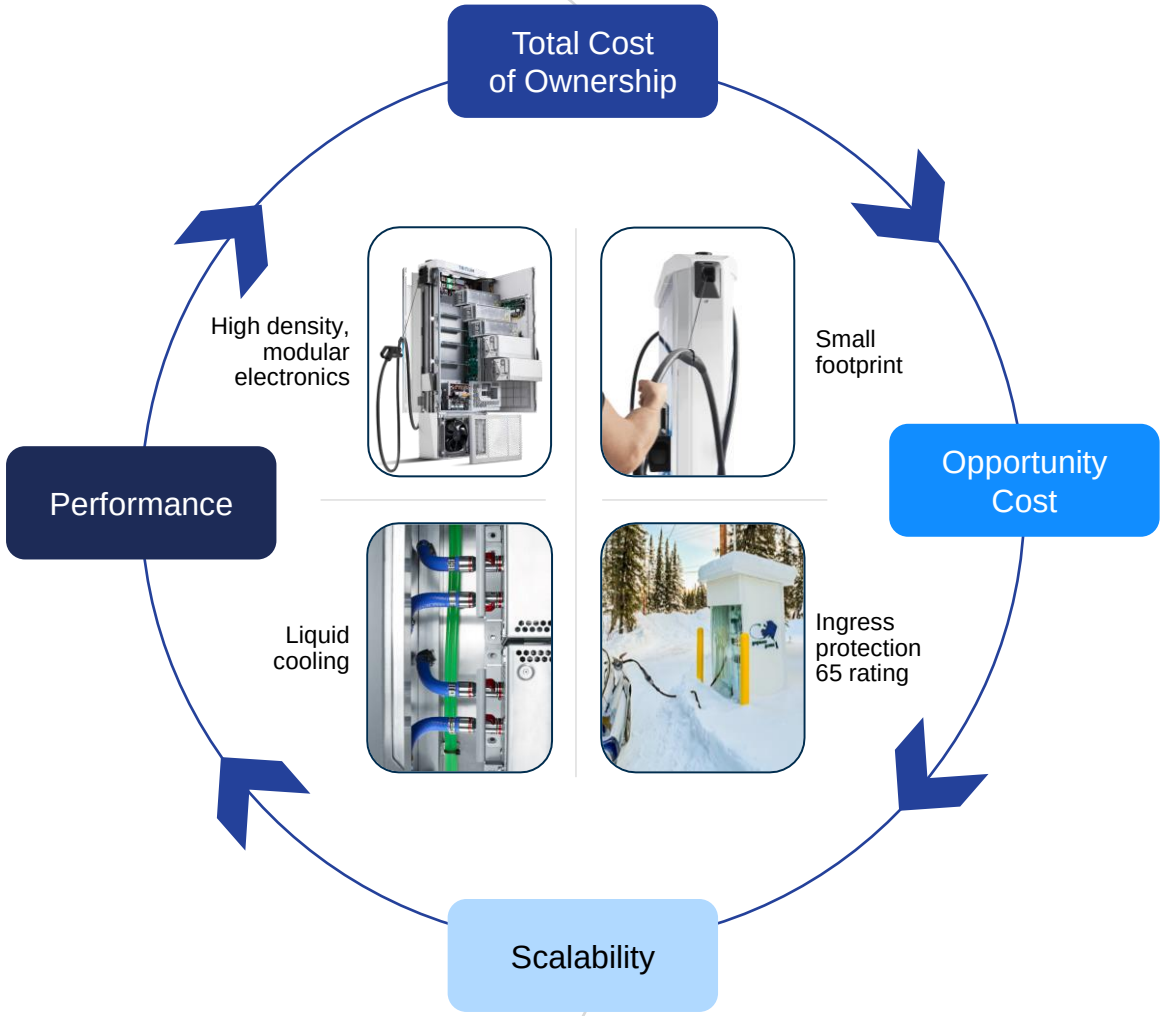
- Dust - no air filters
- Water - no humidity ingress and condensation
- Salt - corrosion protection

Small footprint

The liquid cooling enables a small footprint design, allowing Tritium's chargers to be installed almost anywhere, and reduces or eliminates the number of car parking spaces lost to charging stations for site hosts.

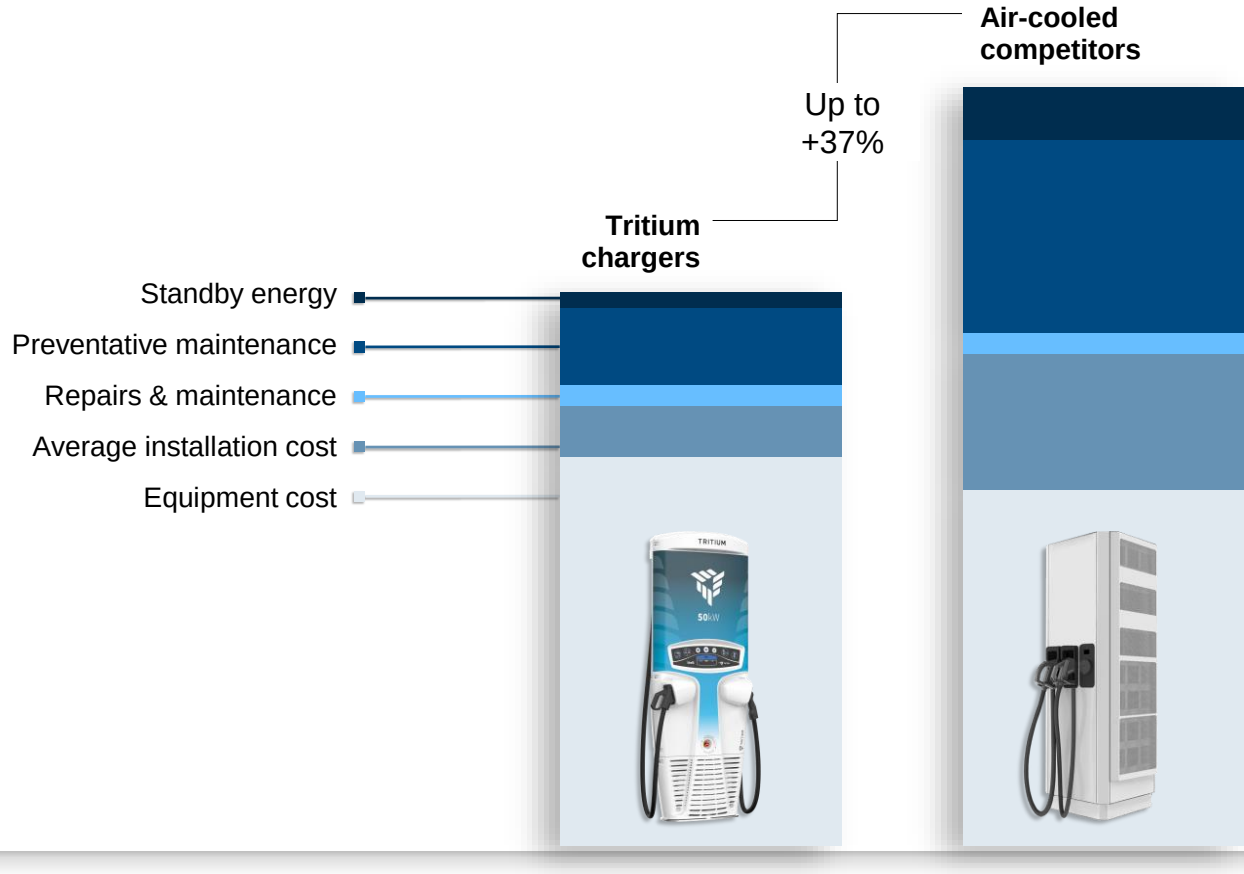
Product Differentiation

Why Customers Choose Tritium Technology



Low Total Cost of Ownership

Comparison over 10 years of operation



Additional Costs for Air-Cooled Competitors

- In charger heater costs
- Extra site visits to wash and/or replace air filters
- Consumables (air filter)
- Heater replacements
- Extra site visits to wash and/or replace air filters
- Consumables (air filter)
- Heater replacements

Small footprint, sealed enclosure and liquid cooled technology results in up to 37% total cost of ownership (TCO) reduction over 10 years of operation compared to all other competitors who use air cooled systems

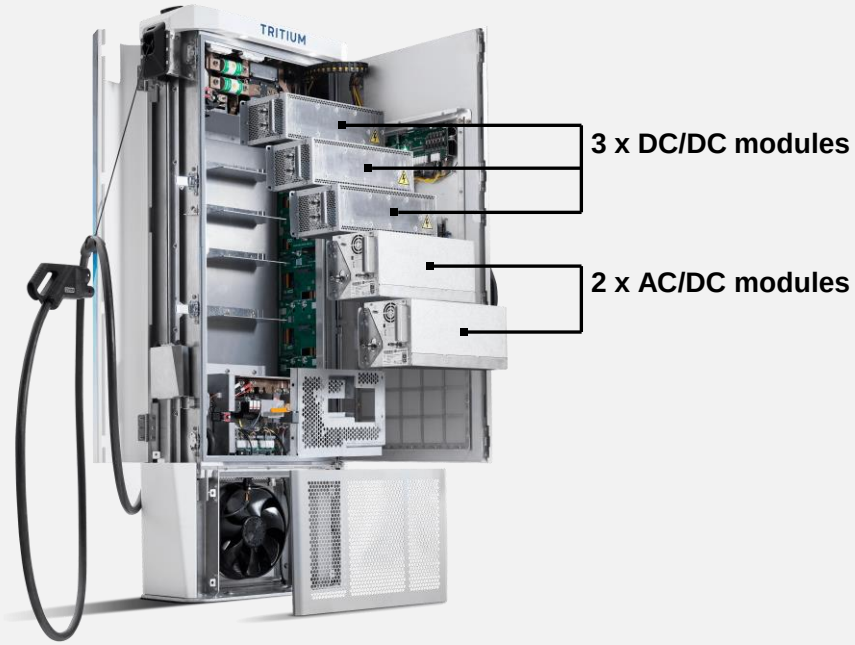
Note: indicative assumptions based on a 50kW equivalent air-cooled DC fast charger from competitors. Installation cost savings based on square meter reduction, reduced installation labor, reduced concrete and reduced transport costs due to smaller sized units. Preventative maintenance based on fewer maintenance visits to clean and replace fan air filters. Standby energy savings based ongoing heater costs.

Modular Scalable Charging

RTM platform - standalone DC fast charging

- AC input – DC output
- 50kW | 75kW
- RTM – Retail Modular
- Roadmap – 120+kW

STANDALONE

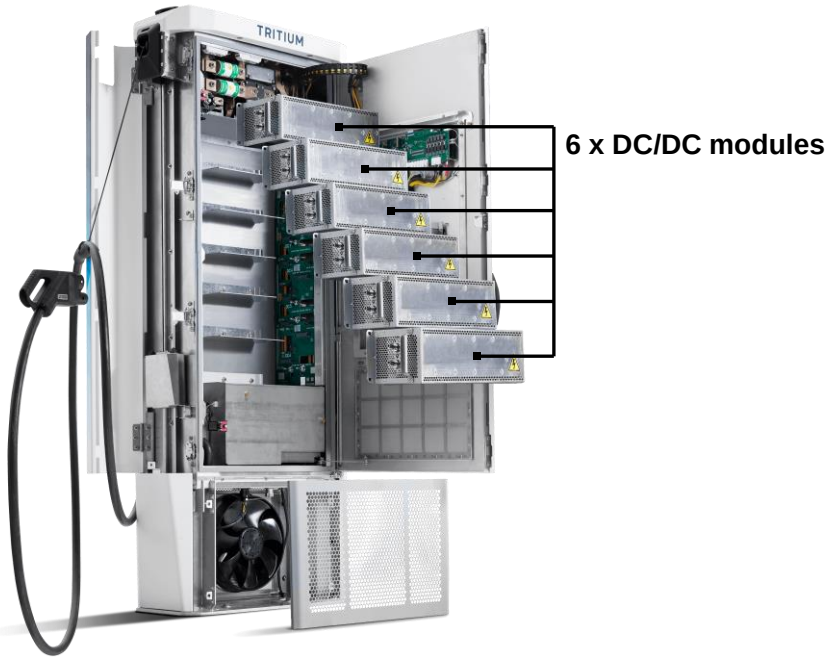


RTM Benefit
AC/DC conversion occurs in the charging station

PKM platform - distributed DC fast charging

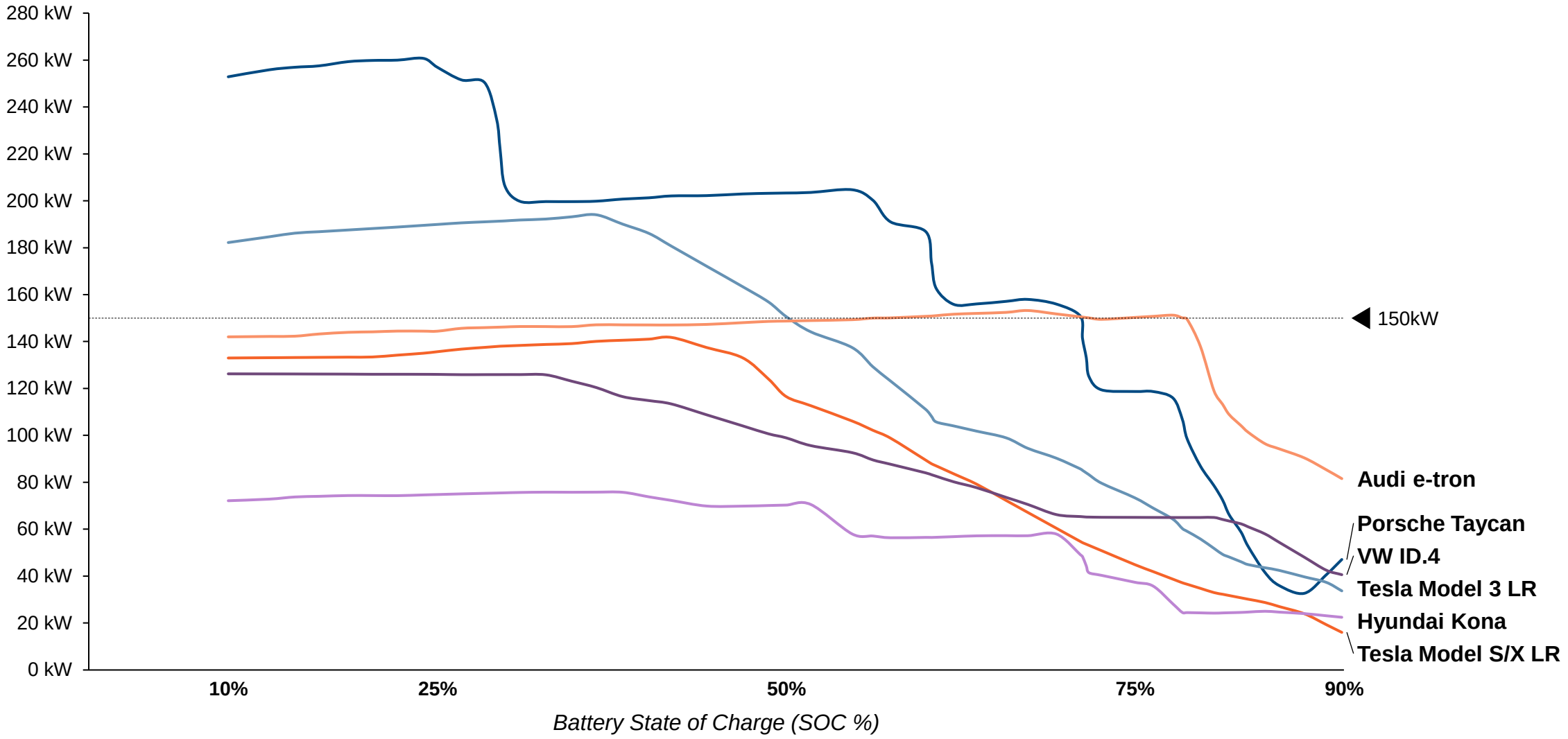
- DC input – DC output
- 150kW
- PKM – Park Modular
- Roadmap – 240+kW | 360kW | 1000+kW

DISTRIBUTED DC



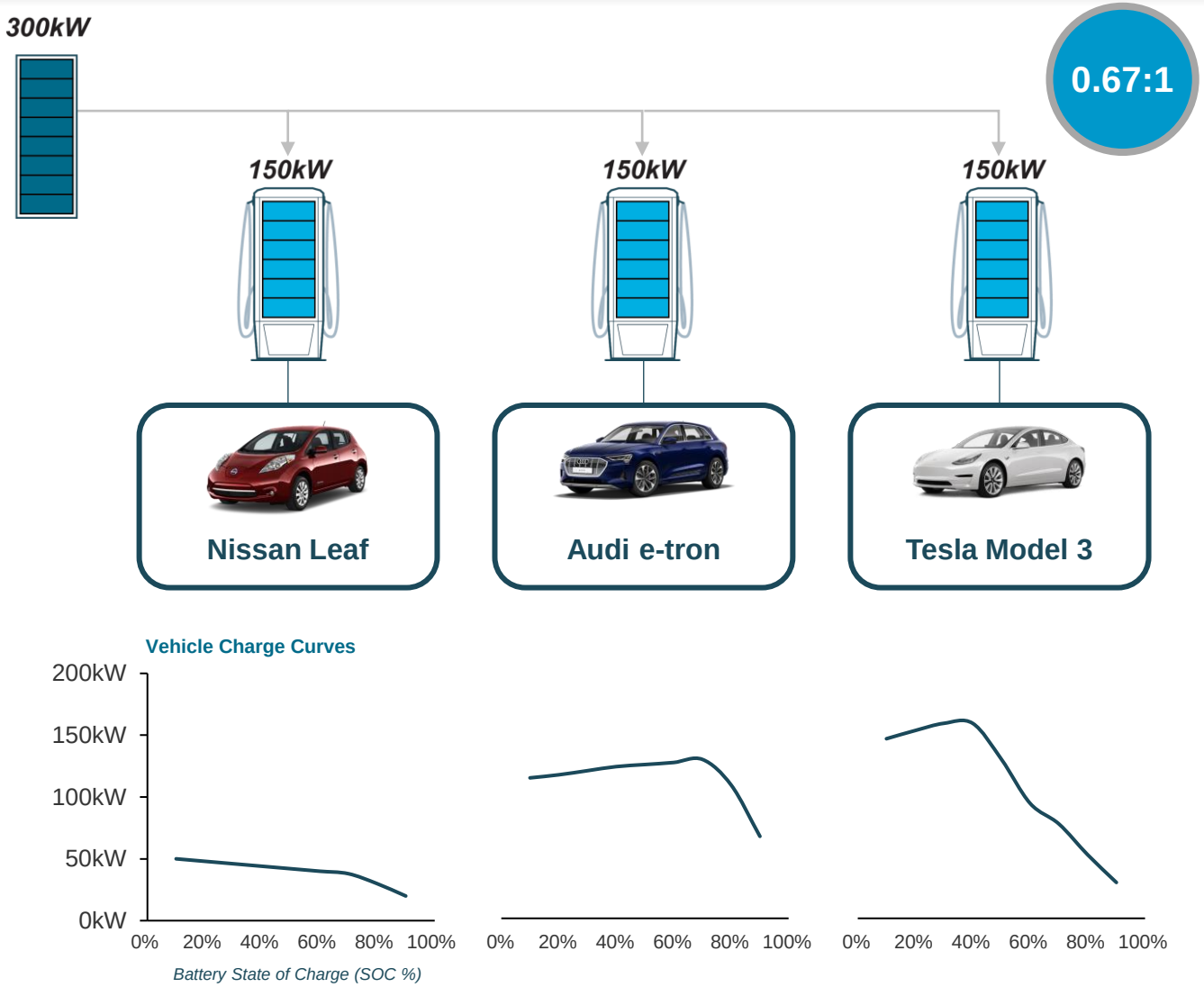
PKM Benefit
AC/DC conversion uniquely occurs in a centralized rectification unit allowing the site to be over-subscribed

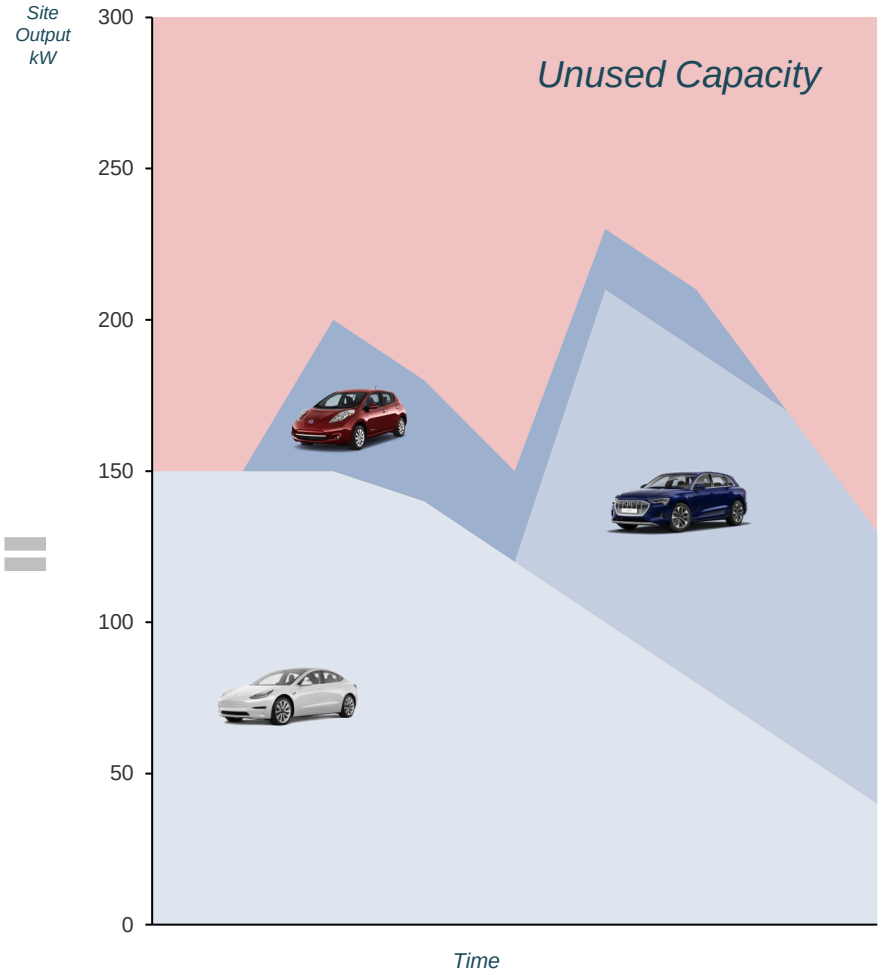
Charging Curves



Source: Fastned 2021, 300kW Charger

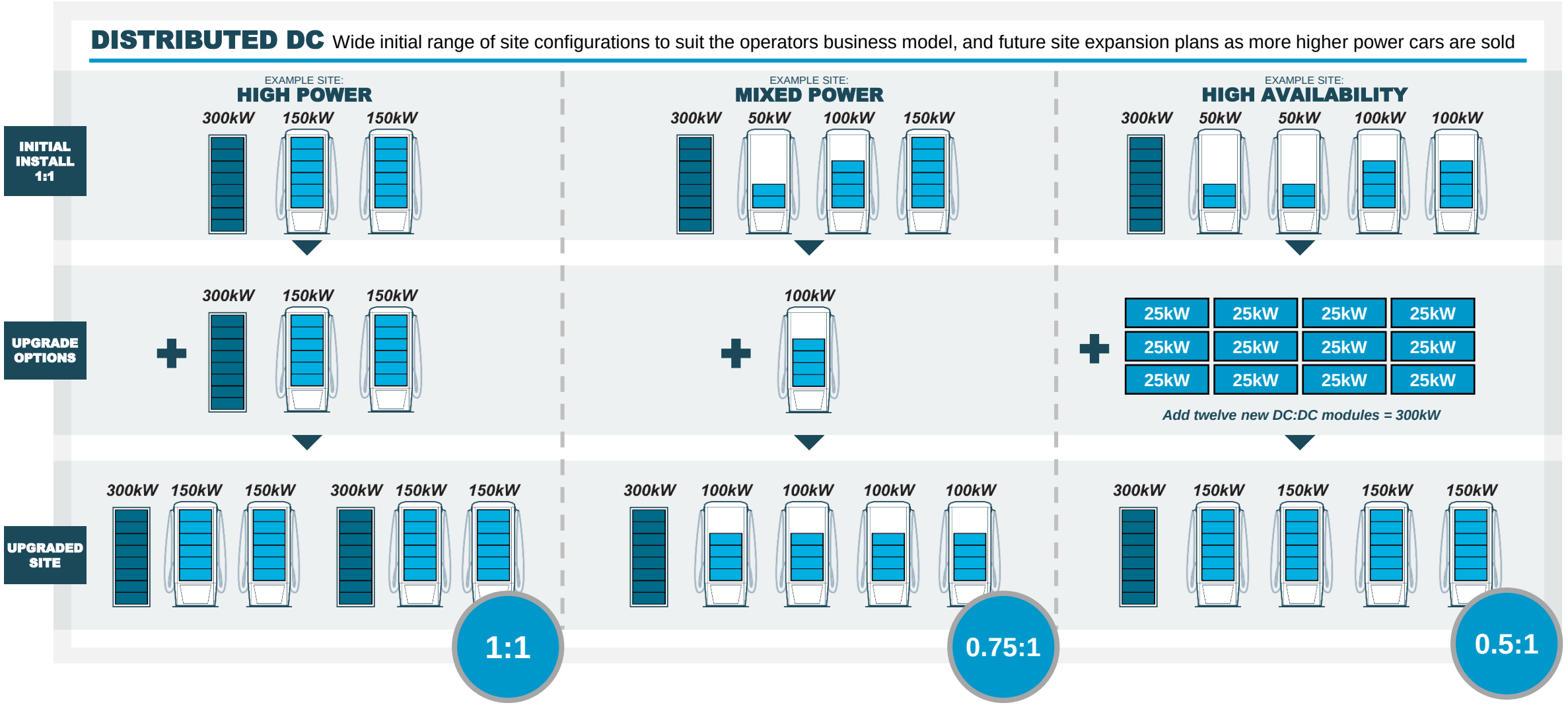
1:1 Subscription Factors Results in Unused Capacity





Tritium Products

Distributed DC, flexibly mixes power levels and provides upgrade pathways



Product Roadmap

75kW Released 2020 → Upgrade **120+kW** 2024

150kW Released 2021 → Upgrade **240+kW** 2024

360kW 2023

1MW+ 2025

32kW 2023

Retail Applications

Self-contained system

Convenience charge

Easy installation

STANDALONE ≥1

Charging Park Applications

Sitewide system

Essential charge

More BEVs served with less infrastructure

DISTRIBUTED DC

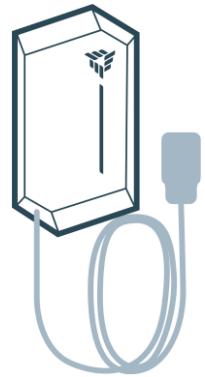
Depot Charging Applications

Configured plug'n'play system

Specialized charging requirements

Structured deployment

CENTRALIZED DC



Low Power DC Charging

Distributed low-power DC

Large scale fleet deployment

Easy installation

DISTRIBUTED DC

EASY ON SITE GRID-SCALE BATTERY INTEGRATION

Note: the product roadmap is subject to change

Research & Development

World-class testing facility

EMC testing chamber

- One of the highest power commercially accessible electromagnetic compatibility (EMC) testing chambers in the world, designed to deliver up to 720kW of regenerative power from its system with fully integrated AC and DC power feeds

Accelerated time-to-market

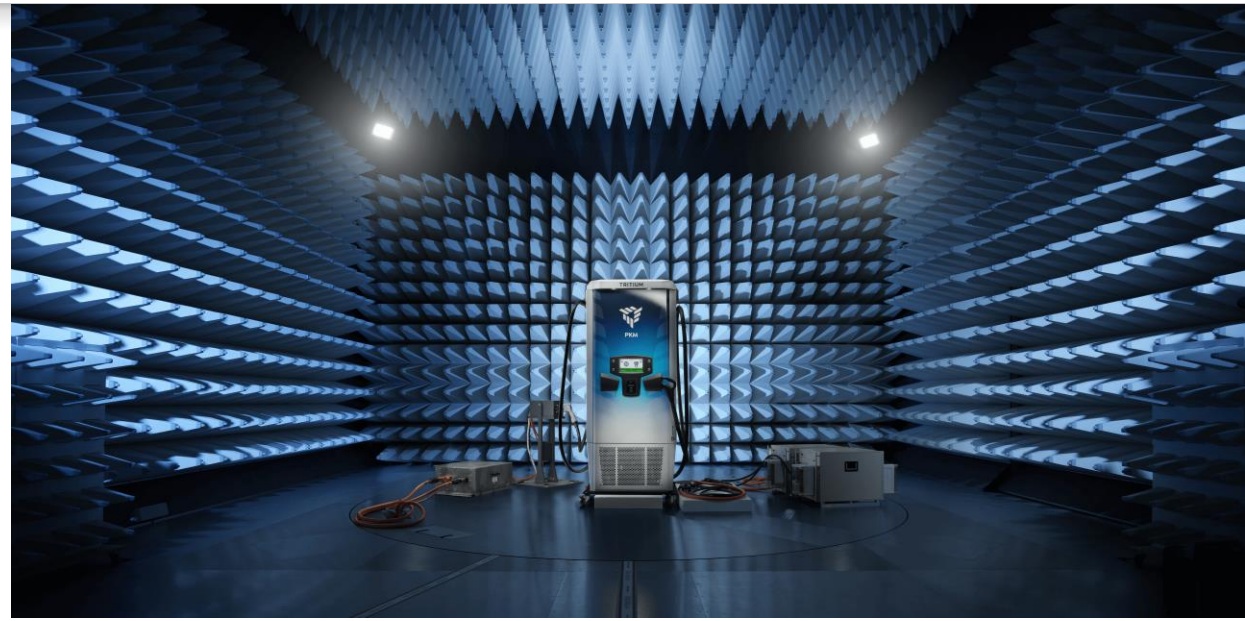
- The facility is capable of accelerating testing, prototyping, compliance and certification to bring products to market in shorter time frames, rapidly modify products and produce products with greater cost efficiency

Thermal testing chambers

- Chamber for charging systems to test products up to 98% humidity and in temperatures ranging from -40°C (-40°F) to +70°C (+158°F)
- Chamber for testing modules and components, capable of producing temperatures ranging from -70°C (-94°F) to +180°C (+356°F)

Impact testing

- Impact testing capabilities, allowing Tritium to test and indicate the degree of protection its products' electrical enclosures provide against external mechanical impacts



Tritium Selects Tennessee for USA Production

Production expansion in 2022 and beyond

President Biden

"The new manufacturing facility of Tritium that was announced today is more than just great news for Tennessee. This is great news for workers across the country, for the economy and, frankly, for the planet."

Localized Production – Planned for 2022

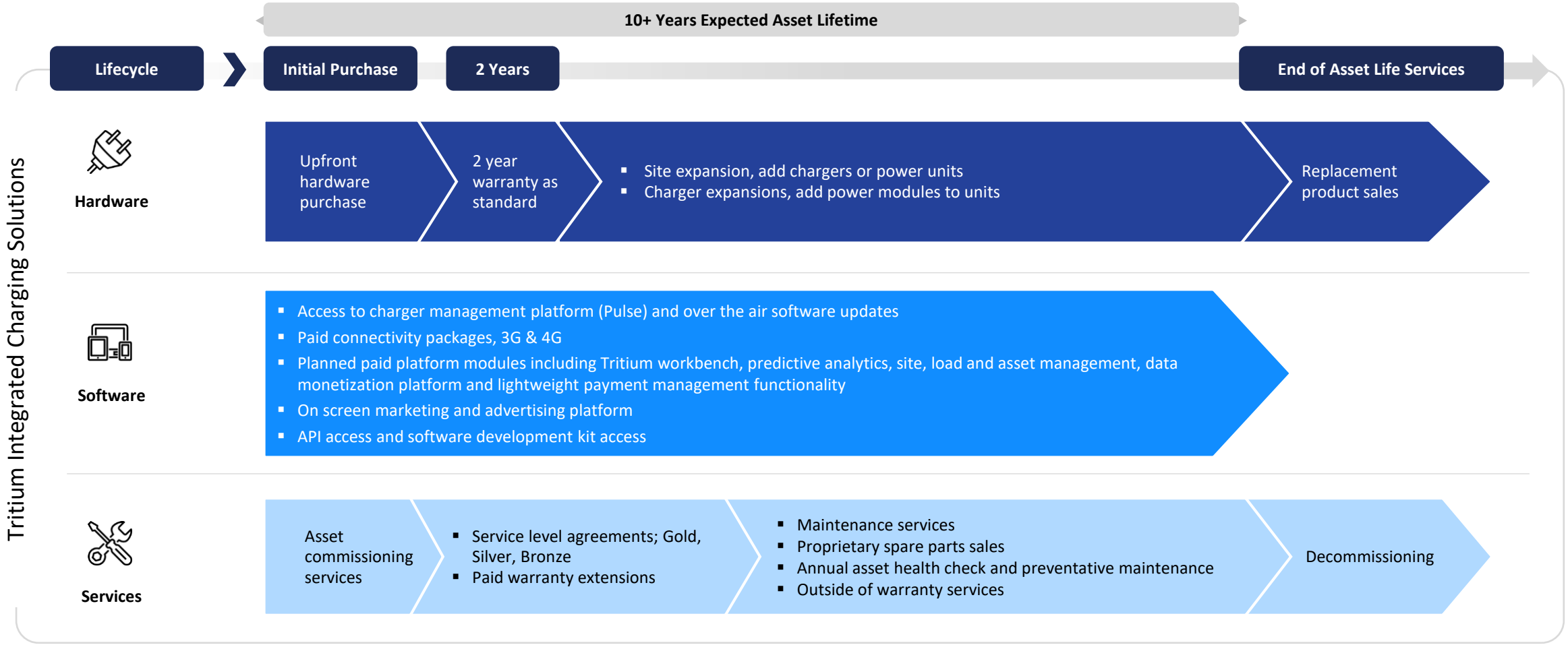
- Ramp up production capacity
- Reduce supply chain and freight costs
- Increase speed to market via proximity
- Increased flexibility for customer orders

New Tennessee, USA Facility Estimated production from Q3 2022	Current Facility – will transition to Asia Pacific focus after Q3 2022
	
▪ Initial expected capacity 10k units p.a. ▪ Potential expansion to 30k units p.a. ▪ Starting with one shift per day ▪ Potential expansion to three shifts per day ▪ Further expansion to Europe may be considered as production ceilings are met	▪ Established capacity of 6 Lines ▪ Currently operating two shifts per day ▪ Potential to operate three shifts
10,000 **Initial Capacity** DCFC units p.a. capacity	**30,000** **Expansion Capacity** DCFC units p.a. capacity
	5,000 **Established Capacity** DCFC Units p.a. capacity

Software & Services

Business Model Built for Long-Term Product Lifecycle

Deep customer partnerships and recurring revenue



Global 24/7 Customer Service

Core Services

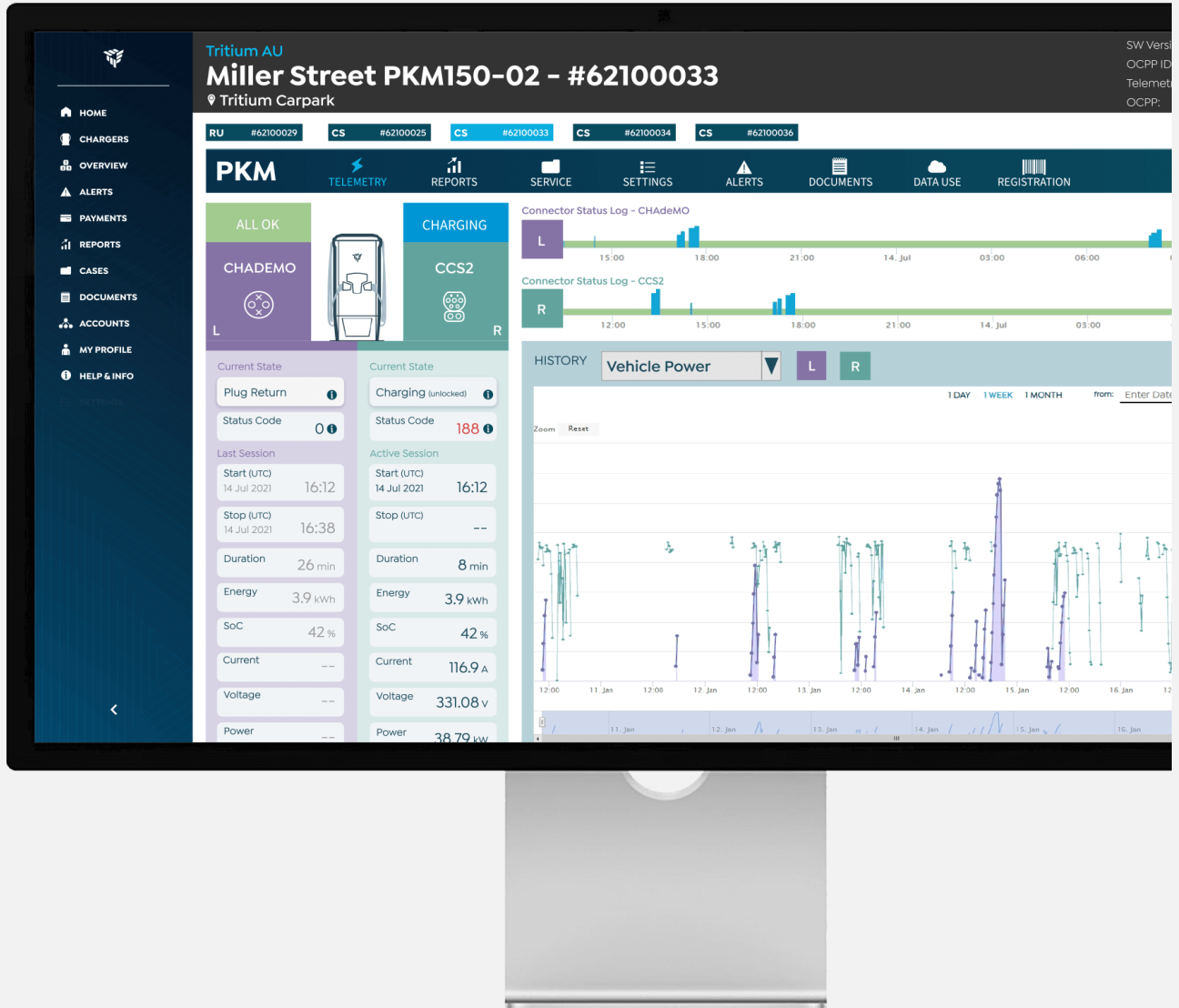
Supporting operators with the services and tools they need

Software platform

- Tritium Pulse: view real-time status and health of your investment
- myTritium: Online service desk to handle any charger needs

Software services

- OCPP integration: integration to operators back end of choice
- Interoperability testing: vehicle testing to ensure charger and EV compatibility
- Data advantage: dozens of detailed data feeds across more than 3.6 million charging sessions



Core Services

Helping clients succeed with world-class maintenance, support and training

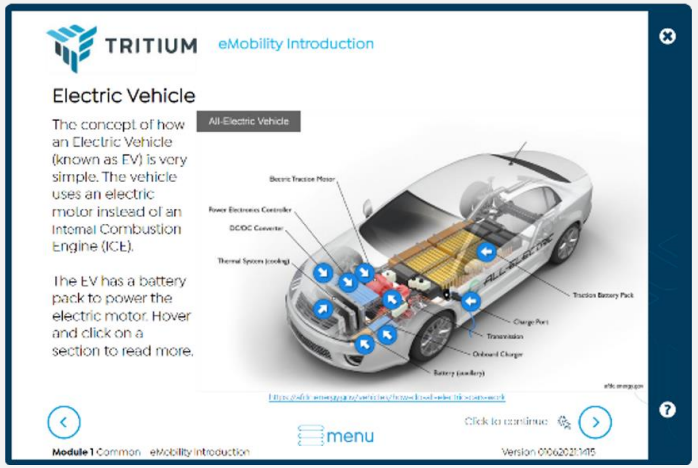
Commissioning, service and maintenance

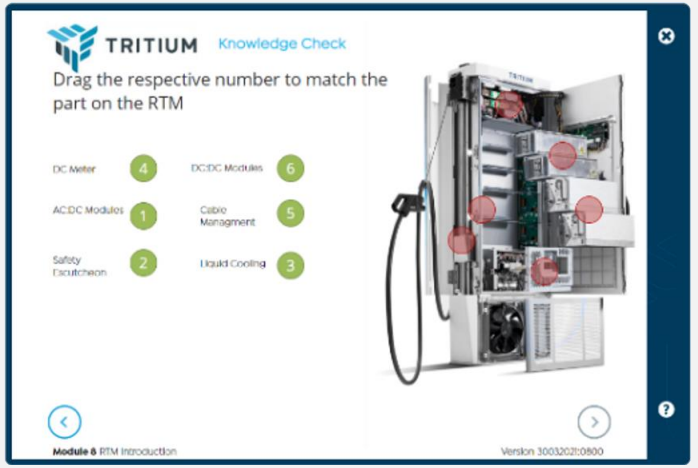
- Commissioning: final testing and installation sign-off
- Service and maintenance: range of services and service-level agreements

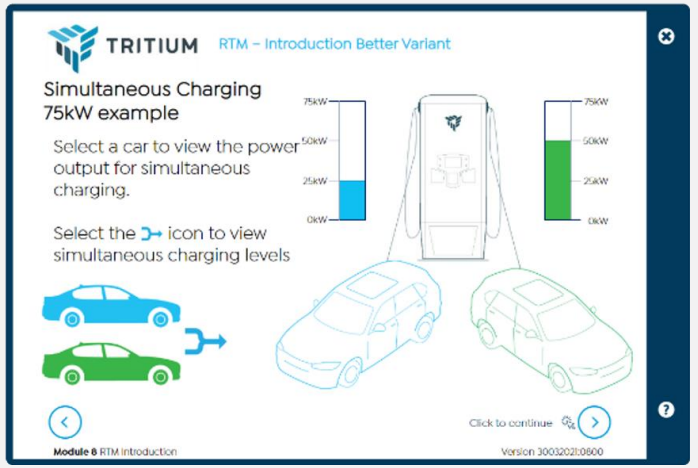
TRITIUM academy

Maintenance, installation and support training

- Comprehensive training program by industry experienced engineers, technicians and educators delivered via online learning system called Tritium Academy
- Tritium Academy offers a training structure and practices designed to ensure product relevance, standards and consistency; and delivery excellence
- Our team consists of industry experienced engineers, technicians and educators who are well versed in responding to your training needs







Thank you

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